



MLS Sales Statistics

Number of Sales

Kauai Island		MONTH OF December				YEAR TO DATE			
		124		56		1553		908	
		2006	2007	Increase / <Decrease>	Increase / <Decrease>	2006	2007	Increase / <Decrease>	Increase / <Decrease>
		#	%	#	%	#	%	#	%
ENTIRE	Residential	45	30	<15>	<33.33%>	475	409	<66>	<13.89%>
	Vacant Land	26	11	<15>	<57.69%>	360	189	<171>	<47.50%>
	Commercial	2	1	<1>	<50.00%>	15	10	<5>	<33.33%>
	Condominium	51	13	<38>	<74.51%>	698	295	<403>	<57.74%>
	Business	0	1	1	0.00%	5	5	0	0.00%
WAIMEA	Residential	6	2	<4>	<66.67%>	41	34	<7>	<17.07%>
	Vacant Land	0	0	0		8	4	<4>	<50.00%>
	Commercial	0	0	0		3	1	<2>	<66.67%>
	Condominium	0	0	0		0	1	1	0.00%
	Business	0	1	1	0.00%	1	1	0	0.00%
KOLOA	Residential	12	11	<1>	<8.33%>	126	104	<22>	<17.46%>
	Vacant Land	13	4	<9>	<69.23%>	141	83	<58>	<41.13%>
	Commercial	2	0	<2>	<100.00%>	3	0	<3>	<100.00%>
	Condominium	8	5	<3>	<37.50%>	82	73	<9>	<10.98%>
	Business	0	0	0		0	0	0	
LIHUE	Residential	6	1	<5>	<83.33%>	54	54	0	0.00%
	Vacant Land	0	1	1	0.00%	107	18	<89>	<83.18%>
	Commercial	0	1	1	0.00%	6	7	1	16.67%
	Condominium	21	2	<19>	<90.48%>	425	78	<347>	<81.65%>
	Business	0	0	0		2	2	0	0.00%
KAWAIHAU	Residential	10	5	<5>	<50.00%>	142	116	<26>	<18.31%>
	Vacant Land	10	3	<7>	<70.00%>	63	46	<17>	<26.98%>
	Commercial	0	0	0		3	2	<1>	<33.33%>
	Condominium	10	0	<10>	<100.00%>	68	23	<45>	<66.18%>
	Business	0	0	0		1	0	<1>	<100.00%>
HANAIEI	Residential	11	11	0	0.00%	112	101	<11>	<9.82%>
	Vacant Land	3	3	0	0.00%	41	38	<3>	<7.32%>
	Commercial	0	0	0		0	0	0	
	Condominium	12	6	<6>	<50.00%>	123	120	<3>	<2.44%>
	Business	0	0	0		1	2	1	100.00%

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Sales Volume

107,516,080 52,304,930 <55,211,150> <51.35%> 1,087,306,591 792,266,724 <295,039,867> <27.13%>

Kauai Island		MONTH OF				YEAR			
		December		#	%	TO DATE		#	%
		2006	2007	Increase / <Decrease>	Increase / <Decrease>	2006	2007	Increase / <Decrease>	Increase / <Decrease>
ENTIRE	Residential	43,897,150	31,495,500	<12,401,650>	<28.25%>	439,766,645	395,479,709	<44,286,936>	<10.07%>
	Vacant Land	32,511,000	11,602,000	<20,909,000>	<64.31%>	286,774,128	177,476,833	<109,297,295>	<38.11%>
	Commercial	650,000	1,478,000	828,000	127.38%	6,970,800	10,539,583	3,568,783	51.20%
	Condominium	30,457,930	7,589,430	<22,868,500>	<75.08%>	353,099,756	208,080,599	<145,019,157>	<41.07%>
	Business	0	140,000	140,000	0.00%	695,262	690,000	<5,262>	<0.76%>
WAIIMEA	Residential	3,059,000	770,000	<2,289,000>	<74.83%>	24,064,000	21,563,500	<2,500,500>	<10.39%>
	Vacant Land	0	0	0		5,972,000	653,000	<5,319,000>	<89.07%>
	Commercial	0	0	0		1,710,000	420,000	<1,290,000>	<75.44%>
	Condominium	0	0	0		0	490,000	490,000	0.00%
	Business	0	140,000	140,000	0.00%	150,000	140,000	<10,000>	<6.67%>
KOLOA	Residential	8,890,500	7,689,000	<1,201,500>	<13.51%>	123,848,198	88,487,184	<35,361,014>	<28.55%>
	Vacant Land	22,580,000	2,870,000	<19,710,000>	<87.29%>	89,788,125	91,799,144	2,011,019	2.24%
	Commercial	650,000	0	<650,000>	<100.00%>	1,145,000	0	<1,145,000>	<100.00%>
	Condominium	5,443,000	3,099,500	<2,343,500>	<43.06%>	59,292,000	49,800,000	<9,492,000>	<16.01%>
	Business	0	0	0		0	0	0	
LIHUE	Residential	3,847,000	450,000	<3,397,000>	<88.30%>	35,445,900	36,986,400	1,540,500	4.35%
	Vacant Land	0	499,000	499,000	0.00%	35,127,100	11,186,690	<23,940,410>	<68.15%>
	Commercial	0	1,478,000	1,478,000	0.00%	2,608,800	8,856,583	6,247,783	239.49%
	Condominium	7,995,271	690,000	<7,305,271>	<91.37%>	157,577,254	29,422,573	<128,154,681>	<81.33%>
	Business	0	0	0		320,262	90,000	<230,262>	<71.90%>
KAWAIHAU	Residential	6,976,950	3,081,500	<3,895,450>	<55.83%>	96,152,848	78,917,700	<17,235,148>	<17.92%>
	Vacant Land	7,516,000	1,548,000	<5,968,000>	<79.40%>	88,773,903	22,703,999	<66,069,904>	<74.42%>
	Commercial	0	0	0		1,507,000	1,263,000	<244,000>	<16.19%>
	Condominium	8,227,500	0	<8,227,500>	<100.00%>	51,476,500	9,441,900	<42,034,600>	<81.66%>
	Business	0	0	0		100,000	0	<100,000>	<100.00%>
HANAIEI	Residential	21,123,700	19,505,000	<1,618,700>	<7.66%>	160,255,699	169,524,925	9,269,226	5.78%
	Vacant Land	2,415,000	6,685,000	4,270,000	176.81%	67,113,000	51,134,000	<15,979,000>	<23.81%>
	Commercial	0	0	0		0	0	0	
	Condominium	8,792,159	3,799,930	<4,992,229>	<56.78%>	84,754,002	118,926,126	34,172,124	40.32%
	Business	0	0	0		125,000	460,000	335,000	268.00%

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Median Sales Price

2,512,500 3,138,000 625,500 24.90% 2,046,112 2,498,820 452,708 22.13%

Kauai Island		MONTH OF				YEAR			
		December		#	%	TO DATE		#	%
		2006	2007			2006	2007		
				Increase / <Decrease>	Increase / <Decrease>			Increase / <Decrease>	Increase / <Decrease>
ENTIRE	Residential	595,000	590,000	<5,000>	<0.84%>	675,000	650,000	<25,000>	<3.70%>
	Vacant Land	992,500	500,000	<492,500>	<49.62%>	377,150	610,000	232,850	61.74%
	Commercial	325,000	1,478,000	1,153,000	354.77%	458,700	533,820	75,120	16.38%
	Condominium	600,000	430,000	<170,000>	<28.33%>	405,000	565,000	160,000	39.51%
	Business	0	140,000	140,000	0.00%	130,262	140,000	9,738	7.48%
WAIMEA	Residential	437,500	385,000	<52,500>	<12.00%>	479,000	423,750	<55,250>	<11.53%>
	Vacant Land	0	0	0		302,500	180,000	<122,500>	<40.50%>
	Commercial	0	0	0		600,000	420,000	<180,000>	<30.00%>
	Condominium	0	0	0		0	490,000	490,000	0.00%
	Business	0	140,000	140,000	0.00%	150,000	140,000	<10,000>	<6.67%>
KOLOA	Residential	612,500	555,000	<57,500>	<9.39%>	725,000	652,500	<72,500>	<10.00%>
	Vacant Land	1,850,000	625,000	<1,225,000>	<66.22%>	375,000	950,000	575,000	153.33%
	Commercial	325,000	0	<325,000>	<100.00%>	410,000	0	<410,000>	<100.00%>
	Condominium	698,750	425,000	<273,750>	<39.18%>	697,000	615,000	<82,000>	<11.76%>
	Business	0	0	0		0	0	0	
LIHUE	Residential	580,000	450,000	<130,000>	<22.41%>	562,500	547,000	<15,500>	<2.76%>
	Vacant Land	0	499,000	499,000	0.00%	299,000	417,500	118,500	39.63%
	Commercial	0	1,478,000	1,478,000	0.00%	458,700	558,463	99,763	21.75%
	Condominium	315,000	345,000	30,000	9.52%	335,000	334,867	<133>	<0.04%>
	Business	0	0	0		160,131	45,000	<115,131>	<71.90%>
KAWAIHAU	Residential	679,500	640,000	<39,500>	<5.81%>	605,000	570,000	<35,000>	<5.79%>
	Vacant Land	589,000	153,000	<436,000>	<74.02%>	550,000	437,500	<112,500>	<20.45%>
	Commercial	0	0	0		217,000	428,000	211,000	97.24%
	Condominium	660,000	0	<660,000>	<100.00%>	662,500	275,000	<387,500>	<58.49%>
	Business	0	0	0		100,000	0	<100,000>	<100.00%>
HANAIEI	Residential	862,700	775,000	<87,700>	<10.17%>	1,057,000	1,099,000	42,000	3.97%
	Vacant Land	925,000	1,375,000	450,000	48.65%	1,030,000	722,000	<308,000>	<29.90%>
	Commercial	0	0	0		0	0	0	
	Condominium	750,000	472,500	<277,500>	<37.00%>	640,000	798,500	158,500	24.77%
	Business	0	0	0		125,000	230,000	105,000	84.00%