

MLS Sales Statistics
Number of Sales

Kauai Island		MONTH OF				YEAR			
		October		Increase /		TO DATE		Increase /	
		2006	2007	<Decrease>	<Decrease>	2006	2007	<Decrease>	<Decrease>
ENTIRE	Residential	43	19	<24>	<55.81%>	397	354	<43>	<10.83%>
	Vacant Land	11	7	<4>	<36.36%>	321	163	<158>	<49.22%>
	Commercial	0	0	0		13	8	<5>	<38.46%>
	Condominium	37	28	<9>	<24.32%>	612	270	<342>	<55.88%>
	Business	1	0	<1>	<100.00%>	5	4	<1>	<20.00%>
WAIMEA	Residential	3	1	<2>	<66.67%>	35	30	<5>	<14.29%>
	Vacant Land	0	0	0		8	2	<6>	<75.00%>
	Commercial	0	0	0		3	1	<2>	<66.67%>
	Condominium	0	0	0		0	1	1	0.00%
	Business	0	0	0		1	0	<1>	<100.00%>
KOLOA	Residential	14	7	<7>	<50.00%>	101	91	<10>	<9.90%>
	Vacant Land	7	2	<5>	<71.43%>	122	72	<50>	<40.98%>
	Commercial	0	0	0		1	0	<1>	<100.00%>
	Condominium	3	6	3	100.00%	69	67	<2>	<2.90%>
	Business	0	0	0		0	0	0	
LIHUE	Residential	5	2	<3>	<60.00%>	45	46	1	2.22%
	Vacant Land	0	1	1	0.00%	105	13	<92>	<87.62%>
	Commercial	0	0	0		6	6	0	0.00%
	Condominium	17	5	<12>	<70.59%>	392	74	<318>	<81.12%>
	Business	0	0	0		2	2	0	0.00%
KAWAIHAU	Residential	13	3	<10>	<76.92%>	125	101	<24>	<19.20%>
	Vacant Land	4	4	0	0.00%	50	42	<8>	<16.00%>
	Commercial	0	0	0		3	1	<2>	<66.67%>
	Condominium	9	2	<7>	<77.78%>	48	22	<26>	<54.17%>
	Business	1	0	<1>	<100.00%>	1	0	<1>	<100.00%>
HANALEI	Residential	8	6	<2>	<25.00%>	91	86	<5>	<5.49%>
	Vacant Land	0	0	0		36	34	<2>	<5.56%>
	Commercial	0	0	0		0	0	0	
	Condominium	8	15	7	87.50%	103	106	3	2.91%
	Business	0	0	0		1	2	1	100.00%

MLS Sales Statistics

Sales Volume

69,802,071 48,978,744 <20,823,327> <29.83%> 916,162,075 693,392,575 <222,769,500> <24.32%>

Kauai Island		MONTH OF				YEAR			
		October		#	%	TO DATE		#	%
		2006	2007	Increase / <Decrease>	Increase / <Decrease>	2006	2007	Increase / <Decrease>	Increase / <Decrease>
ENTIRE	Residential	39,509,400	16,811,900	<22,697,500>	<57.45%>	364,241,995	342,362,909	<21,879,086>	<6.01%>
	Vacant Land	9,793,000	12,144,794	2,351,794	24.02%	243,798,628	155,866,583	<87,932,045>	<36.07%>
	Commercial	0	0	0		6,320,800	8,226,583	1,905,783	30.11%
	Condominium	20,399,671	20,022,050	<377,621>	<1.85%>	301,105,390	186,386,500	<114,718,890>	<38.10%>
	Business	100,000	0	<100,000>	<100.00%>	695,262	550,000	<145,262>	<20.89%>
WAIMEA	Residential	1,246,000	832,000	<414,000>	<33.23%>	21,005,000	20,103,500	<901,500>	<4.29%>
	Vacant Land	0	0	0		5,972,000	438,000	<5,534,000>	<92.67%>
	Commercial	0	0	0		1,710,000	420,000	<1,290,000>	<75.44%>
	Condominium	0	0	0		0	490,000	490,000	0.00%
	Business	0	0	0		150,000	0	<150,000>	<100.00%>
KOLOA	Residential	17,702,000	5,554,900	<12,147,100>	<68.62%>	101,583,698	79,588,184	<21,995,514>	<21.65%>
	Vacant Land	8,130,000	9,562,794	1,432,794	17.62%	63,220,625	81,835,894	18,615,269	29.44%
	Commercial	0	0	0		495,000	0	<495,000>	<100.00%>
	Condominium	1,950,000	3,921,000	1,971,000	101.08%	50,869,000	46,443,500	<4,425,500>	<8.70%>
	Business	0	0	0		0	0	0	
LIHUE	Residential	2,886,900	1,220,000	<1,666,900>	<57.74%>	30,114,900	32,951,400	2,836,500	9.42%
	Vacant Land	0	267,000	267,000	0.00%	33,612,100	8,937,690	<24,674,410>	<73.41%>
	Commercial	0	0	0		2,608,800	7,378,583	4,769,783	182.87%
	Condominium	5,602,701	1,464,000	<4,138,701>	<73.87%>	146,107,919	27,857,573	<118,250,346>	<80.93%>
	Business	0	0	0		320,262	90,000	<230,262>	<71.90%>
KAWAIHAU	Residential	8,317,000	1,820,000	<6,497,000>	<78.12%>	85,169,398	70,113,900	<15,055,498>	<17.68%>
	Vacant Land	1,663,000	2,315,000	652,000	39.21%	79,300,903	20,655,999	<58,644,904>	<73.95%>
	Commercial	0	0	0		1,507,000	428,000	<1,079,000>	<71.60%>
	Condominium	7,681,500	600,000	<7,081,500>	<92.19%>	36,272,500	8,726,900	<27,545,600>	<75.94%>
	Business	100,000	0	<100,000>	<100.00%>	100,000	0	<100,000>	<100.00%>
HANALEI	Residential	9,357,500	7,385,000	<1,972,500>	<21.08%>	126,368,999	139,605,925	13,236,926	10.47%
	Vacant Land	0	0	0		61,693,000	43,999,000	<17,694,000>	<28.68%>
	Commercial	0	0	0		0	0	0	
	Condominium	5,165,470	14,037,050	8,871,580	171.75%	67,855,971	102,868,527	35,012,556	51.61%
	Business	0	0	0		125,000	460,000	335,000	268.00%

MLS Sales Statistics
Median Sales Price

Kauai Island		1,700,000	2,040,000	340,000	20.00%	2,067,762	2,390,300	322,538	15.60%
		MONTH OF		#	%	YEAR		#	%
		October	October	Increase / <Decrease>	Increase / <Decrease>	TO DATE	TO DATE	Increase / <Decrease>	Increase / <Decrease>
		2006	2007			2006	2007		
ENTIRE	Residential	675,000	650,000	<25,000>	<3.70%>	680,000	657,500	<22,500>	<3.31%>
	Vacant Land	500,000	795,000	295,000	59.00%	367,500	634,800	267,300	72.73%
	Commercial	0	0	0		495,000	428,000	<67,000>	<13.54%>
	Condominium	425,000	595,000	170,000	40.00%	395,000	560,000	165,000	41.77%
	Business	100,000	0	<100,000>	<100.00%>	130,262	110,000	<20,262>	<15.55%>
WAIMEA	Residential	401,000	832,000	431,000	107.48%	480,000	450,000	<30,000>	<6.25%>
	Vacant Land	0	0	0		302,500	219,000	<83,500>	<27.60%>
	Commercial	0	0	0		600,000	420,000	<180,000>	<30.00%>
	Condominium	0	0	0		0	490,000	490,000	0.00%
	Business	0	0	0		150,000	0	<150,000>	<100.00%>
KOLOA	Residential	799,500	585,000	<214,500>	<26.83%>	736,000	670,000	<66,000>	<8.97%>
	Vacant Land	1,025,000	4,781,397	3,756,397	366.48%	363,750	972,500	608,750	167.35%
	Commercial	0	0	0		496,250	0	<496,250>	<100.00%>
	Condominium	525,000	535,500	10,500	2.00%	700,000	625,000	<75,000>	<10.71%>
	Business	0	0	0		0	0	0	
LIHUE	Residential	550,000	610,000	60,000	10.91%	566,500	550,000	<16,500>	<2.91%>
	Vacant Land	0	267,000	267,000	0.00%	299,000	375,000	76,000	25.42%
	Commercial	0	0	0		458,700	546,142	87,442	19.06%
	Condominium	290,000	280,000	<10,000>	<3.45%>	340,000	334,867	<5,133>	<1.51%>
	Business	0	0	0		160,131	45,000	<115,131>	<71.90%>
KAWAIHAU	Residential	569,000	575,000	6,000	1.05%	605,000	574,000	<31,000>	<5.12%>
	Vacant Land	366,500	582,500	216,000	58.94%	549,500	437,500	<112,000>	<20.38%>
	Commercial	0	0	0		217,000	426,500	209,500	96.54%
	Condominium	705,000	300,000	<405,000>	<57.45%>	675,000	264,000	<411,000>	<60.89%>
	Business	100,000	0	<100,000>	<100.00%>	100,000	0	<100,000>	<100.00%>
HANAIEI	Residential	980,250	737,500	<242,750>	<24.76%>	1,100,000	1,137,400	37,400	3.40%
	Vacant Land	0	0	0		1,052,500	722,000	<330,500>	<31.40%>
	Commercial	0	0	0		0	0	0	
	Condominium	692,500	756,000	63,500	9.17%	603,000	798,500	195,500	32.42%
	Business	0	0	0		125,000	230,000	105,000	84.00%